

Often Wrong, Never in Doubt: Unleash the Business Rebel Within

Donny Deutsch, Peter Knobler, Peter Knobler



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It's not a question. It is a philosophy to live by. It's Donny Deutsch's motto. And it is the secret possessed by every person with the right stuff—the one-in-a-hundred who gets to the top of their team, their company, their business, their industry.

If there is an assignment or a promotion up for grabs, a client or account looking for new answers, do you know how to go for it? Donny Deutsch built a billion-dollar media business asking himself the basic question, "*Why Not Me*?" Once the reader asks—and answers—that question, a world of opportunity opens up. It is a tool to motivate people, build a business, and create a business culture.

Often Wrong, Never in Doubt is an inspirational book from one of America's most colorful and exciting entrepreneurs. It's Donny's story. In a fun conversation with the reader, Donny lays out the core principles that propelled him to create tremendous wealth, build a huge and influential business, and become a national personality. Using inside stories of the media, the advertising industry, and a youth spent growing up on the streets of New York, Donny gives the commonsense bottom line that he has learned along the way, broken down into real, relevant, and inspiring lessons that will be useful to everyone from the front-line salesperson to the middle manager to the successful corporate executive. (It's also a useful guide for dating.)

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From reader reviews:

Janie Ross:

Spent a free the perfect time to be fun activity to complete! A lot of people spent their down time with their family, or all their friends. Usually they carrying out activity like watching television, about to beach, or picnic in the park. They actually doing same every week. Do you feel it? Do you wish to something different to fill your own personal free time/ holiday? Might be reading a book is usually option to fill your no cost time/ holiday. The first thing that you'll ask may be what kinds of e-book that you should read. If you want to consider look for book, may be the e-book untitled Often Wrong, Never in Doubt: Unleash the Business Rebel Within can be great book to read. May be it might be best activity to you.

Theodore Huff:

Playing with family within a park, coming to see the marine world or hanging out with close friends is thing that usually you might have done when you have spare time, in that case why you don't try matter that really opposite from that. One particular activity that make you not feeling tired but still relaxing, trilling like on roller coaster you already been ride on and with addition of information. Even you love Often Wrong, Never in Doubt: Unleash the Business Rebel Within, you can enjoy both. It is great combination right, you still would like to miss it? What kind of hang-out type is it? Oh can occur its mind hangout folks. What? Still don't get it, oh come on its named reading friends.

Ashley Gibson:

Do you have something that you like such as book? The reserve lovers usually prefer to pick book like comic, limited story and the biggest an example may be novel. Now, why not trying Often Wrong, Never in Doubt: Unleash the Business Rebel Within that give your enjoyment preference will be satisfied by reading this book. Reading behavior all over the world can be said as the means for people to know world a great deal better then how they react towards the world. It can't be mentioned constantly that reading addiction only for the geeky particular person but for all of you who wants to always be success person. So , for all you who want to start examining as your good habit, you could pick Often Wrong, Never in Doubt: Unleash the Business Rebel Within become your starter.

Jacob Brown:

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